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ANNUAL AUDITED REPORT
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PART III

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#### OMB APPROVAL

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352 FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

A	REGISTRANT IDEN	TIFICATION		
NAME OF BROKER-DEALER:			OFFICIAL USE ONLY	
Andrew, Alexander, Wise & Compa	any, Inc	•	FIRM ID. NO.	
ADDRESS OF PRINCIPAL PLACE OF BU	JSINESS: (Do not use P.O. Bo	: (Do not use P.O. Box No.)		
17 State Street	. **			
New York	1 TV:000 #90	90 (1400-144) 20 (1400-1460-146) 21 (1400-1460-146) 144 (1400-146)		
(City)	(State)	(Zip Code)		
NAME AND TELEPHONE NUMBER OF	PERSON TO CONTACT IN I	REGARD TO THIS REPO	RT	
Gimson Yee	(212) 809-7300			
	(Area Code- Telephone Number)			
INDEPENDENT PUBLIC ACCOUNTANT	ACCOUNTANT IDEN whose opinion is contained in			
Goldstein Golub Kessler LLP				
Goldstein Golub Kessler LLP	(Name - if individual, state last, first	t, middle name)		
Goldstein Golub Kessler LLP  1185 Avenue of the Americas	(Name - if individual, state last, first New York	t, middle name) NY	10036	
1185 Avenue of the Americas			10036 (Zip Code)	
	New York (City)	NY (State)		

SEC 1410 (3-91)

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3/20/02

<sup>\*</sup> Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

#### OATH OR AFFIRMATION

I, Andreas Zigouras		swear (or affirm) that, to the
best of my knowledge and belie Andrew, Alexander, Wise & Comp	f the accompanying financial statement and suppo	orting schedules pertaining to the firm of
December 31 2	001, are true and correct. I further swear (or affirm)	that neither the company nor any partner, pro-
		•
prietor, principal officer or director	has any proprietary interest in any account classified s	soley as that of a customer, except as follows:
		<del></del>
		Audieas Gregorias PRESIDENT Signature
The Idea		Title
Alman you	GIMSON YEE	
Notary Public 0 (/23/0)	NOTARY PUBLIC, STATE OF NEW YORK REG #01YE5075851, NEW YORK COUNTY	
, ,	COMMISSION VALID TO APRIL 7 2003	1.0
This report** contains (check all applications)	able boxes):	
(a) Facing Page.  (b) Statement of Financial	Condition	
(c) Statement of Income (L		
(d) Statement of Changes in		
	n Stockholders' Equity or Partners' or Sole Proprietor	r's Capital.
	n Liabilities Subordinated to Claims of Creditors.	
(g) Computation of Net Ca	oital.	
· · · · · · · · · · · · · · · · · · ·	nination of Reserve Requirements Pursuant to Rule 1	
(i) Information Relating to	the Possession or control Requirements Under Rule	15c3-3.
L	ling appropriate explanation, of the Computation of I	· ·
(k) A Reconciliation between solidation.	en the audited and unaudited Statements of Financial	Condition with respect to methods of con-
(1) An Oath or Affirmation.		
(m) A copy of the SIPC Sup	plemental Report.	
	material inadequacies found to exist or found to have ex	xisted since the date of the previous audit.

<sup>\*\*</sup> For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e) (3).





ANDREW, ALEXANDER, WISE & COMPANY INCORPORATED

STATEMENT OF FINANCIAL CONDITION

DECEMBER 31, 2001

## GOLDSTEIN GOLUB KESSLER LLP

Certified Public Accountants and Consultants



#### GOLDSTEIN GOLUB KESSLER LLP

Certified Public Accountants and Consultants



#### INDEPENDENT AUDITOR'S REPORT



To the Stockholder Andrew, Alexander, Wise & Company Incorporated

We have audited the accompanying statement of financial condition of Andrew, Alexander, Wise & Company Incorporated as of December 31, 2001. This financial statement is the responsibility of the Company's management. Our responsibility is to express an opinion on this financial statement based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the statement of financial condition is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the statement of financial condition. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall statement of financial condition presentation. We believe that our audit of the statement of financial condition provides a reasonable basis for our opinion.

In our opinion, the statement of financial condition referred to above presents fairly, in all material respects, the financial position of Andrew, Alexander, Wise & Company Incorporated as of December 31, 2001, in conformity with accounting principles generally accepted in the United States of America.

Sallstein Golub Kessle ISP GOLDSTEIN GOLUB KESSLER LLP

February 12, 2002

#### STATEMENT OF FINANCIAL CONDITION

December 31, 2001	
ASSETS	
Cash and Cash Equivalents	\$ 5,876
Due from Clearing Broker	245,063
Securities Owned - at market value	121,313
Restricted Securities - at fair value	3,000
Fees Receivable	20,000
Property and Equipment, at cost, net of accumulated depreciation of \$140,026	8,598
Prepaid Expenses and Other Assets	79,216
Total Assets	\$ 483,066
LIABILITIES AND STOCKHOLDER'S DEFICIENCY  Liabilities: Securities sold, not yet purchased - at market value	\$ 2,860
Accounts payable and accrued expenses  Deferred rent payable	38,931 125,105
Total liabilities	166,896
Commitment	
Subordinated Loan Payable to Stockholder	375,000
Stockholder's Deficiency:  Common stock - no par value; authorized 200 shares, issued 46 shares and	
outstanding 37 shares Additional paid-in capital	909,760 629,249
Accumulated deficit	(1,347,839)
Less treasury stock, at cost - 10 shares common stock	(250,000)
Stockholder's Deficiency	(58,830)
Total Liabilities and Stockholder's Deficiency	\$ 483,066

## NOTES TO STATEMENT OF FINANCIAL CONDITION December 31, 2001

I. PRINCIPAL
BUSINESS
ACTIVITY AND
SUMMARY OF
SIGNIFICANT
ACCOUNTING
POLICIES:

Andrew, Alexander, Wise & Company Incorporated (the "Company") was incorporated under the laws of the State of New York. The Company is registered as a broker-dealer under the Securities Exchange Act of 1934 and is a member of the National Association of Securities Dealers, Inc. (the "NASD").

The Company is an introducing broker-dealer and is exempt from the provisions of rule 15c3-3 as all customer accounts, as defined, are carried by the clearing broker.

This financial statement has been prepared in conformity with accounting principles generally accepted in the United States of America, which require the use of estimates by management.

Securities owned or securities sold, not yet purchased, traded on a national securities exchange or listed on the Nasdaq National Market are valued at the last reported sales price on the last business day of the year. All other securities owned or securities sold, not yet purchased, are valued at the last reported bid and ask prices, respectively, with the resulting unrealized gains and losses reflected in stockholder's deficiency.

Investment securities include securities which cannot be offered or sold unless registration has been effected under the Securities Act of 1933. These securities have been valued by management at their estimated fair value.

This financial statement reflects income from security transactions and commissions on customers' security transactions on a trade-date basis.

Investment banking revenue is recognized and reported in stockholder's deficiency on the offering date or on the settlement date or when the underwriting is completed.

Depreciation of property and equipment is provided for by the use of the straightline and accelerated methods over the estimated useful lives of the related assets.

The Company has defined cash equivalents as highly liquid investments with an original maturity of three months or less.

#### 2. DUE FROM CLEARING BROKER:

The clearing and depository operations for the Company's security transactions are provided by one broker pursuant to a clearance agreement. At December 31, 2001, the receivable from the clearing broker represents cash maintained at the clearing broker and commissions receivable earned as an introducing broker for the transactions of its customers.

The Company has agreed to indemnify its clearing broker for losses that the clearing broker may sustain from the customer accounts introduced by the Company. As of December 31, 2001, no amounts were owed to the clearing broker by these customers in connection with normal margin, cash and delivery against payment transactions.

# NOTES TO STATEMENT OF FINANCIAL CONDITION December 31, 2001

In the normal course of business, introduced customers maintain debit balances with the clearing broker. At December 31, 2001, these balances were fully collateralized by securities owned by the customers.

Also, in the normal course of business, customers may sell securities short. Subsequent market fluctuations may require the clearing broker to obtain additional collateral from the Company's customers. It is the policy of the clearing broker to value the short positions and to obtain additional deposits where deemed appropriate.

# 3. SUBORDINATED LOAN PAYABLE TO STOCKHOLDER:

The liability subordinated to the claims of general creditors has been approved by the NASD for inclusion in computing the Company's net capital pursuant to the Securities and Exchange Commission's (the "SEC") Uniform Net Capital Rule. This loan has been established with a stockholder of the Company and bears an interest rate of 4.8% per annum and is due in full at July 31, 2004. Accrued interest for the loan amounted to \$9,428 at December 31, 2001.

Subordinated debt is withdrawable by the lender at the stated maturity date or withdrawal can be accelerated upon six months' notice. Any subordinated debt can be repaid only if, after giving effect to such repayment, the Company meets the SEC's capital regulations governing withdrawal of subordinated debt.

#### 4. COMMITMENT:

The Company is obligated under a noncancelable operating lease for office facilities, which expires on October 31, 2007. The lease is subject to escalations for increases in the Company's pro rata share of real estate taxes and other expenses.

The future aggregate minimum rental commitments under this lease are as follows:

Year ending December 31,

2002	\$	178,623
2003		189,515
2004		189,515
2005		189,515
2006		189,515
Thereafter		157,929
<del></del>	<del></del>	

\$1,094,612

Deferred rent payable represents the excess of rent costs charged to operations on a straight-line basis over amounts paid. This deferred credit will be amortized to operations over the lease term.

The Company has obtained a letter of credit in the amount of \$40,000 as a security deposit for the Company's office facilities.

NOTES TO STATEMENT OF FINANCIAL CONDITION December 31, 2001

# 5. NET CAPITAL REQUIREMENTS:

Pursuant to the net capital provisions of rule 15c3-1 of the Securities Exchange Act of 1934, the Company is required to maintain a minimum net capital, as defined, of the greater of \$100,000 or 6-2/3% of aggregate indebtedness, as defined. Net capital and aggregate indebtedness change from day to day, but as of December 31, 2001, the Company had net capital of \$183,011, which exceeded requirements by \$83,011.





INDEPENDENT AUDITOR'S SUPPLEMENTARY REPORT ON INTERNAL CONTROL

**DECEMBER 31, 2001** 

## GOLDSTEIN GOLUB KESSLER LLP

Certified Public Accountants and Consultants



#### GOLDSTEIN GOLUB KESSLER LLP

Certified Public Accountants and Consultants



## INDEPENDENT AUDITOR'S SUPPLEMENTARY REPORT ON INTERNAL CONTROL



To the Stockholder of Andrew, Alexander, Wise & Company Incorporated

In planning and performing our audit of the financial statements and supplemental schedule of Andrew, Alexander, Wise & Company Incorporated (the "Company") for the year ended December 31, 2001, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (the "SEC"), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons
- 2. Recordation of differences required by rule 17a-13
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.



Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2001 to meet the SEC's objectives.

This report recognizes that it is not practicable in an organization the size of Andrew, Alexander, Wise & Company Incorporated to achieve all the divisions of duties and cross-checks generally included in a system of internal control and that, alternatively, greater reliance must be placed on surveillance by management.

This report is intended solely for the information and use of management, the Securities and Exchange Commission, the National Association of Securities Dealers, Inc., and other regulatory agencies which rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

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**GOLDSTEIN GOLUB KESSLER LLP** 

New York, New York

February 12, 2002